

EXECUTION OF BUSINESS PLAN 2012-2013

Redefining the internal structure of ENEP, by defining a new service line-initiative

To: Members of GA

From: ExCo

Introduction

During the GA-meeting in Basel, Switzerland, last April, all members were invited to come forward with new initiatives or ideas for new relevant ENEP activities. Over the past months ExCo received two requests, one from VMx, our new Belgian member, and one from AIAT, our Italian member. After close evaluation of both proposals, it is the believe of ExCo that both initiatives are a valuable contribution to our futher development. Therefore ExCo has moved forward and present to you the following restructuring plan in order to address both initiatives properly.

First initiative – Create service platform to support individual professional initiatives with focus on EU

Based on proposal of VMx, Mr. Filip Raymakers, president

Principle: A number of environmental professionals are in search for relevant know-how and expertise on an international level in order to address international business opportunities.

Those individuals are even willing to pay for the service of getting in touch with the right people at the right time, so insights and experience can be exchanged, new ideas can be developed, and real business opportunities can be generated.

Approach: As a professional network ENEP should host such a professional service platform with focus on well aligned project development. All associated costs are compensated by those who are willing to attend.

ENEP opens such a “SERVICE SUITE” when at least two Member Organisations are willing to introduce this service line to their individual members. Based on the principle that all services that ENEP has to offer, must be limited to the individual members of our Member Organisations.

Each MO that wants to become a SERVICE SUITE –partner pays annually an additional fee of € 500. With those funds ENEP will design the interior of the SERVICE SUITE (virtual communication room, network occasions with EU officials, selection of relevant calls to tender, etc.).

From the moment individual professionals (members of the SERVICE SUITE-partners) wants to actively participate to the SERVICE SUITE, an entrance fee is to be paid of € 1.500 annually (or per well aligned project).

It is to be considered to challenge of both ENEP and the SERVICE SUITE-partners to convince individual members to join the SERVICE SUITE by defining interesting project opportunities and creating an attractive agenda.

Other MO's of ENEP can only have insights in the program, without being able to actively attend and invite individual members to join the SERVICE SUITE.

SERVICE SUITE-members will enjoy the following benefits:

- The right to request the ENEP-Mgmt to actively seek professional knowledge and expertise;
- Invitations to each SERVICE SUITE-event, virtually or live;
- Invitations to direct contact-occasions with EU-officials;
- Invitations to participate actively in European project opportunities;
- Invitations to participate in EU-fund application programs;
- An international network in where B2B-transactions can be prospered.

For whom is this relevant? ExCo understands that this SERVICE SUITE is only relevant for those professionals who are active or want to become active on an European scale, in search of knowledge, know-how, expertise and partnerships, by creating a network that can be addressed whenever project opportunities come along.

ExCo defines this initiative as an "Extra Service Line" within the organizational dimension "Professional Quality Support". Access to the SERVICE SUITE is allowed through additional fee payments, creating sufficient budget to provide relevant support from the ENEP-Mgmt.

Second initiative – Facilitate the program "Youth in Action"

Based on proposal of AIAT, Mr Adriano Murachelli, President

Principle: Address from with the ENEP-network the EU-program called "", that could lead to direct benefits for some ENEP younger members.

Objective: To promote on a EU-scale informal training and knowledge exchange initiatives based on real-life-projects, -events, -experiences.

The EU project: "Youth in Action" is a EU-Fund program designed to increase the level of interest for the environment with young people. It aims to inspire a sense of active European citizenship, solidarity and tolerance among young Europeans and to involve them in shaping the EU's future.

The project is targeted to young people aged in between 13 and 30 and requires so-called "Promoters" or legally established associations to define well aligned Knowledge & Experience Exchange Projects.

Approach: Request all MO's to select (through a national or regional contest) 1 or 2 young environmental professionals (between 18-25 years old), and define an exchange

program between MO's, in order that these selected professionals could travel to another MO-Country and attend a local *Environmental Training Course* of an *Internship* with a Environmental company or organization (preferably in English).

The ENEP Exchange Program can be defined as a proposal that fits the Youth Exchanges Action (of the EU-Fund Program "Youth in Action").

For whom is this relevant? ExCo understands that this "Youth in Action"-Project is only relevant for those MO's who have young professionals as a member, who are interested in a European exchange program, in search of knowledge, know-how, and expertise.

ExCo defines this initiative as an "Extra Service Line" within the organizational dimension "Network". Access to the "Youth in Action"-Project is allowed through additional fee payments, creating sufficient budget to provide relevant support from the ENEP-Mgmt. These additional fees could however be (partly) reimbursed by successful selection of this proposal